Global Offshore Services Limited (GOSL)

A listed Offshore Support Vessel (OSV) Owning Company in India

About the Offshore Support Vessel (OSV) Industry

- The OSV industry supports various offshore activities in the oil and gas, construction, and renewable energy, sectors.
- These vessels are specialized ships designed to provide logistical and operational support to offshore installations, platforms, and other facilities.
- Widely used type of support vessels include Platform Supply Vessels (PSVs), Anchor Handling Tug Supply Vessels (AHTSVs), Diving Support Vessels (DSVs) and Crew Transfer Vessels (CTVs).
- These vessels have Dynamic Positioning Systems (DPS) for enhanced safety.

- Key functions of OSVs:
 - ☐ **Transportation** of essential supplies, equipment, and personnel to and from offshore facilities
 - **Support services** including anchor handling, towing, firefighting, pollution control, and diving operations
 - Safety & rescue services in the event of accidents, fires, or other emergencies
 - Anchor handling to handle and deploy anchors for positioning and mooring of offshore structures
 - **Logistics and storage** of cargo, equipment, and containers

Outlook for the OSV Industry

- ▶ The OSV Industry has seen good gains over 2022 and 2023. OSV demand grew by a further 8% last year (now up by 19% vs start of 2021) on the back of increased drilling and offshore field development activities.
- ► The market for both AHTSVs and PSVs continued on an upward trajectory across the year.
- ▶ OSV demand reached 2364 active vessels by February 2023, a 6% y-o-y improvement.
- OSV utilization was 69% having peaked at 71% in late 2022.
- By end of 2023, utilization is expected to reach 77% before moving to 82% by end price of 2024.
- Energy prices are likely to remain supportive of offshore activity in 2023, despite some uncertainty as to how they will precisely trend.
- ▶ OSV demand is projected to improve by a further 10% in 2023 and 7% in 2024.
- OSV rates have started moving "northwards".

GOSL - a pioneer in the OSV Industry

- Formerly known as Garware Offshore Services Ltd. (GOSL). GOSL has over 35 years of experience in the OSV industry and is one of the pioneers amongst OSV operating Companies in India.
- At its peak, the Company owned/operated and operated 14 vessels (on a consolidated basis)
 - 6 vessels owned/operated by the Indian Company on medium / longterm contracts in Indian waters
 - 8 vessels owned/operated by its subsidiaries in Netherlands and Singapore.
- ▶ GOSL's PSVs were deployed in India, the North Sea, Brazil and West Africa whereas AHTSV's were deployed in India, South East Asia, the Middle East and Brazil.

- The Company's Vessels support oil & gas exploration efforts involving:
 - ☐ Transport of personnel to rigs/platforms from onshore bases and vice-versa.
 - Delivery of cargo/material to rigs/platforms.
 - Anchor handling operations
 - □ Towing of rigs from one location to another.
 - Support to offshore and underwater construction projects.

OUR CLIENTS - PAST AND PRESENT

- NGC Ltd.
- British Gas.
- Transocean.
- Petrobras.
- Shell.
- Total Energies.
- PTSC
- Dubai Petroleum.
- Vedanta.
- BP.

Restructuring of the company

- ▶ Post the oil price "crash" of 2015, the Netherlands and Singapore subsidiaries progressively returned/sold all vessels and reduced major portion of their debt.
- ▶ 4 out of 6 vessels in the Indian Company, have been sold from 2022. The remaining 2 vessels are on long-term contracts.
- ► The Indian company debt was assigned to an ARC and thereafter settlement with ARC arrived at.
- Upon completion of restructuring of GOSL India:
 - (a) will continue to own & operate 2 vessels.
 - (b) debt will be less than \$4 million while Asset values will stand at \$11million.

Growth drivers for the future.....

- Operator of vessels according to international standards and acceptance by most Charterers.
- Vessels presently on term contract which guarantees visibility of liquidity and positive EBIDTA.
- Average sustainable life of offshore assets is about 25 years. Present average age of GOSL's fleet is approximately 14 years which means the vessels can be further utilized for several years.
- ▶ GOSL's Management has been in the offshore logistics industry for over 35 years giving them thorough experience and expertise to run the Company.
- ▶ GOSL has over a period of time developed a reputation as being one of the best operators in the Industry both within India and Internationally.
- ▶ With the growing interest in renewable energy, OSVs are also increasingly being used to support offshore wind farms, which has opened up new opportunities for the industry as well as GOSL.

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